



103-235 Stafford Road West
 Nepean, Ontario
 CANADA K2H 9C1
 pwb@pwbcorp.com
 http://www.pwbcorp.com



Tel (613) 596-4244
 Fax (613) 596-2200

QUOTATION

(Please see important shipping instructions below)

DATE

甲方 **PWB Interconnect Solutions Inc** (Manufacturer)
 乙方
 丙方 **Asia Qtech Instrument Inc** (Customer)
 (Agent) REF#

The quotation/contract is made by between the Buyers and Sellers; whereby the Buyers agree to buy and the Sellers agree to sell the under mentioned commodity according to the terms and conditions stipulated below. A Purchase Order (P.O.) must be received prior to testing, results will not be released until a copy of the P.O. is received.

這份合約是由買方、賣雙方共同制定。買、賣雙方同意依據以下規定的條款及條件購買、銷售下列產品
 賣方需於測試完成前收到買方之正式訂單，若有任何問題請聯絡 PWB 亞洲區總代理：Asia Qtech Instrument Inc. +886-2-85021096

ITEM	DESCRIPTION:	UNIT PRICE	QTY	TOTAL COST
1	Administrative charge 管理費	\$190.00	1	\$190.00
2	Payment made by Bank Wire Transfer 銀行匯款手續費	\$35.00	1	\$35.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				\$0.00
				0
	SUB TOTAL		(\$USF)	\$190.00
	Freight			0
	TOTAL		(\$USF)	0

CONTRACT: The returned signed copy acknowledges this contract.

合約條件: 報價單回簽後，形同正式合約！

TERMS OF PAYMENT: PAYABLE IN U.S FUNDS, Net 30 Days. This quotation is valid for 60 days. For additional information related to this quote, please see contact information above.

付款條件: 收到測試報告後，可用美金 30 天內支付。以上報價有效期間 60 天。有關報價其他相關訊息，請與上述聯絡人聯絡。

Shipping instructions: via your preferred courier, paid by sender, tightly wrapped so coupons are not damaged in transit. Please identify GLOVER CUSTOMS BROKER INC. as the responsible Canadian customs broker to clear all incoming shipments.

運送條件: 使用你個人喜愛的運送公司，寄件人付費，須牢固包裝以防 coupon 在運送過程中受到破壞。請註明 GLOVER CUSTOMS BROKER INC. 為負責的加拿大清關代理來清所有進口貨物。



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Commercial Invoice should read: Description = # coupons, for destructive testing,
NO commercial/resale value, UNIT VALUE = \$US 0.50 / coupon.

商業發票須標明: Description = # coupons, for destructive testing, 沒有免稅價, 單價為 \$ 0.50/ coupon.

IMPORTANT: If the Commercial Invoice is different from the above, the shipment will be subject to Canadian Customs and Clearance charges. Such charges be will be added to your invoice.

注意事項: 如果商業發票跟上述所要求不相同, 貨物將受加拿大海關管制, 並且另有清關費, 這些費用會附加到您的發票上。

Returning coupons to Customer: If you would like your coupons returned after testing, at your cost, your courier name and account number must be provided, otherwise the coupons will be destroyed.

試片退回: 當賣方完成試片測試後, 請提供買方快遞帳號或取件人資料以利試片退回作業流程。

The Buyer:

The seller:

IST SERVICE PRICE LIST

ANNEX C

DESCRIPTION:	UNIT PRICE
New Custom coupon design service charge 特殊試片設計	\$300.00
Product pre-screening (up to 100 coupons) 試片預覽測試 (上限 100 片)	\$270.00
TMA – Thermal Mechanical Analysis (per sample) TMA – 熱傳導分析 / 每批	\$160.00
DMA – Dynamic Mechanical Analysis (per sample) DMA – 動態熱傳導分析 / 每批	\$160.00
Product pre-bake (per coupon) 試片烘烤前處理 / 每片	\$12.00
Product Pre-conditioning simulated assembly (per coupon) 高溫組裝製程模擬測試 (230°C & 260°C) / 每片	\$12.00
Capacitance Measurement - DELAM protocol (up to 100 coupons) 分層測試 (上限 100 片)	\$270.00
Single sense to 500 cycles 500 測試週期, 單端測試 / 每片	\$80.00
Single sense to 50 cycles 50 測試週期, 單端高溫測試 / 每片	\$55.00
Dual sense to 50 cycles 50 測試週期, 雙端高溫測試 / 每片	\$95.00
Single sense to 1000 cycles 1000 測試週期, 單端測試 / 每片	\$110.00
Single sense to 1500 cycles (additional 500 cycles @ \$75 / coupon) 1500 測試週期, 單端測試 / 每片 (每增加 500 週期, 額外加收\$75 / 每片)	\$160.00
Dual sense to 500 cycles 500 測試週期, 雙端測試 / 每片	\$140.00
Dual sense to 1000 cycles 1000 測試週期, 雙端測試 / 每片	\$200.00
Dual sense to 1500 cycles (additional 500 cycles @ \$75 / coupon) 1500 測試週期, 雙端測試 / 每片 (每增加 500 週期, 額外加收\$75 / 每片)	\$260.00
Single sense testing- RUSH service-Premium fee add \$80 / coupon each 500 cycles 單端測試 - 急件服務 - 每 500 週期額外加收\$80 / 每片	\$80.00
Dual sense testing- RUSH service-Premium fee add \$160 / coupon each 500 cycles 雙端測試 - 急件服務 - 每 500 週期額外加收\$160 / 每片	\$160.00
Failure Location (up to 100 coupons) 孔破定位 (上限 100 片)	\$270.00
Micro sectioning (up to 6 pictures / micro section – additional pictures \$10 each) 切片分析照片 (每微切片上限 6 張 - 每增加 1 張加收\$10)	\$ 85.00
Micro sectioning – Large / Custom Format (up to 6 pictures / micro section) 大型切片分析照片 (每微切片上限 6 張)	\$170.00
Micro section Regrinds (per micro section- up to 2 pictures / micro section) 以切片研磨找尋出故障、問題處 (每微切片上限 2 張)	\$50.00
Micro section Solder Floats (per micro section) 浸錫切片 / 每微切片	\$20.00



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Failure Analysis (per hour) 故障分析 / 每小時	\$150.00
Report Writing (per hour) 分析報告 / 每小時	\$150.00
Additional statistical analysis - Weibull (per hour) 韋伯分析統計數據報告 / 每小時	\$130.00
Administrative charge 管理費	\$190.00
Payment made by Bank Wire Transfer 銀行匯款手續費	\$35.00
Discount of 7% on cycling testing for quantities exceeding 100 coupons (discount will be applied on the final invoice when 100+ coupons have been tested) (當實際測試試片超過 100 片數量，折扣將於最終的付款發票中列出)	